BOARD OF DIRECTORS

G. L. Rees, Chairman R. Rees, Managing Director T. D. Rees, Director

SOLICITORS

Dandanis & Associates 1/17 Atherton Rd Oakleigh VIC 3166

Davies Moloney Lvl 8, 221 Queen St Melbourne VIC 3000

The JRT Partnership Lvl 2, 99 Queen St Melbourne VIC 3000 REGISTERED AND PRINCIPAL BUSINESS OFFICE

C/- Cook's Body Works P/L 140-144 Cochranes Road Moorabbin Vic. 3189 Phone: (03) 9553 5740

BANKERS

National Australia Bank Ltd 330 Collins Street Melbourne VIC 3000

Australia and New Zealand Banking Group Ltd 235 Springvale Rd Glen Waverley VIC 3150 AUDITORS

Nexia Melbourne Audit Pty Ltd Registered Audit Company Level 35/600 Bourke Street Melbourne Vic 3000

Commonwealth Bank Ltd 385 Bourke St Melbourne VIC 3000

Bank of Melbourne Ltd 424 Warrigal Rd Moorabbin VIC 3189

SECRETARY

R. Rees, B. Comm., CA

SHARE REGISTRY

Boardroom Pty Ltd Lvl 8, 210 George St Sydney NSW 2000

Sietel Limited ACN 004 217 734 ABN 75 004 217 734

NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the ANNUAL GENERAL MEETING of Sietel Limited will be held at the Registered Office of the Company, C/- Cook's Body Works Pty Ltd, 140-144 Cochranes Road Moorabbin VIC 3189, on Friday 24th January 2025 at 12:00 pm, for the purpose of transacting the following business:

- 1. To receive, consider and adopt the financial report of the company and of the consolidated group for the year ended 30 September 2024 and the reports by directors and auditors thereon.
- 2. To receive, consider and adopt the remuneration report of the company and of the consolidated group for the year ended 30 September 2024 (Refer P.4. Annual Report).
- 3. Mr G. L. Rees retires in accordance with the company's constitution and, being eligible, offers himself for re-election.
- 4. To transact any other business which may be lawfully brought forward.

By Order of the Board.

102

R. Rees B. Comm., CA, Director, Company Secretary Moorabbin, 9 December 2024

NOTES

VOTING

Individual members who are registered shareholders as at 22nd January 2025 at 5:00pm are entitled to vote in person or by proxy. In accordance with the Corporations Act 2001, the vote will be carried out via a show of hands unless a poll is requested.

Under the Company's Constitution Ordinary Shareholders are entitled to one vote per share, Preference Shareholders are entitled to a vote of four (4) votes for each share at this meeting if dividends are in arrears. Dividends to Preference Shareholders are currently not in arrears.

PROXIES

A member entitled to attend and vote is entitled to appoint no more than two other persons to attend the Meeting and to act on his behalf. Where a member appoints two proxies, the proportion of the members' voting rights given in favour of each proxy must be specified. An additional proxy form will be supplied by the Company on request. The proxy must be lodged at the registered office of the company not less than 48 hours before the timing of the Meeting. A proxy may, but need not be a member of the company, but should be a natural person over the age of 18 years.

QUESTIONS

As provided for by the Corporations Act 2001, reasonable opportunity will be provided during the meeting for members to raise questions about the management of the company. In addition any member may submit a written question to the auditors concerning the content of the auditor's report or the conduct of the audit on the current financial report. Any written questions to the auditors must be submitted to Sietel no later than 5 working days before the day of the AGM.

VOTING EXCLUSION STATEMENT

Pursuant to the Corporations Act 2001, Sietel will disregard any votes cast on resolution 2 (in any capacity) by or on behalf of any key management personnel or their closely related parties. The vote will not be excluded, however, if the above mentioned person is acting as a proxy for another, who has been delegated voting authority in writing, and it has been specified how the proxy will vote on the resolution. If a vote is cast by proxy, which originates from key management personnel or related party, it will also be disregarded.

SIETEL LIMITED AND CONTROLLED ENTITIES

DIRECTORS' REPORT FOR YEAR ENDED 30 SEPTEMBER 2024

In accordance with a resolution of the Directors dated 9 December 2024, the Directors of the Company have pleasure in reporting on the Statements of Account of the Chief Entity and the Economic Entity for the financial year ended 30 September 2024 and the state of affairs as at 30 September 2024.

The Directors of the Chief Entity in office at the date of this report are as follows:

Geoffrey Rees – Non-executive Chair Richard Rees – Managing Director

Thomas Donald Rees - Executive Director

PRINCIPAL ACTIVITIES:

The Chief Entity is engaged principally in investment in industrial, commercial, retail real estate and listed company securities, provision of finance and lease facilities and plant and management services to its controlled entities and management, evaluation and expansion of these and other business opportunities including unlisted investments relating to new ventures and technologies.

The wholly owned controlled entity Cook's Body Works Pty Ltd continued trading as a commercial vehicle body builder and utilising the trading name Cook's Automotive.

The wholly owned controlled entity, The Cylinder Company Pty Ltd, is trading as a property maintenance company, mainly servicing the Chief Entity's properties as well as holding a number of unlisted investments.

The wholly owned controlled entity, A.B.N. 17 006 852 820 Pty Ltd is non-operating.

The wholly owned controlled entity, Alliance Appliances Australia Pty Ltd operates as a designer, developer, importer and distributor, of domestic appliances.

The wholly owned controlled entity, Twin Rivers Pastoral Co Pty Ltd pursues farming and primary production activities.

DIVIDENDS:

Dividends paid or declared for payment during the financial year and at the date of this report are as follows:

Preference dividend of \$0.05 per share paid on 10 Jan 2024	\$3,750
Preference dividend of \$0.05 per share paid on 12 Jul 2024	\$3,750
Preference dividend of \$0.05 per share to be paid on 10 Jan 2025 per announcement on 28 Nov 2024	\$3,750

REVIEW OF OPERATIONS:

The majority of investment properties owned by the Chief Entity were tenanted during the year, however three of the small retail premises have seen one unoccupied and two others with the tenants defaulting. Re-letting has proven difficult with continued high interest rates and general economic conditions impacting small retail businesses.

The investment portfolio of the Group, in listed public companies, has fluctuated however our portfolio has had a steady rise especially with the US market leading the way. We have realised some gains over recent months to assist with the Twin Rivers agricultural investment.

The unlisted investments portfolio has experienced mixed performance with further capital contributions being sought by a number of these start-ups and early development project businesses to assist with their ongoing development and finance. The Board has written down the holding value of some investments to reflect current performance and uncertainty of gaining continued investor support in current venture capital markets.

The manufacturing business continued to gain momentum with positive customer enquiries and firm orders plus improved availability of materials and components. Increased cost of production inputs, government taxes and charges combined with continued labour and skill shortages has limited realisation of profitability when compared with revenue performance.

Investment gross income from properties has been maintained however cost increases especially land tax and insurances have impacted net profit. Rising business costs and economic uncertainty is adversely impacting on the ability of some tenants to meet rental commitments on a timely basis leading to some defaults by small retail tenants and more recently larger distribution enterprises.

Dividend income from listed share investments has been maintained with the reduction compared to the previous year only beginning to reflect the lower holdings in some companies which traditionally pay higher proportion of profits to shareholders.

Cook's continued to occupy one of the Chief Entity's properties in the Moorabbin area. Cook's management have worked successfully on the expansion of the customer base and product offering to improve sales.

The Company's management assisted by the Chairman have reviewed various investment options in the real estate, equities, direct investment and product development markets over the year with the objective of improving the medium to long term performance of the Group.

Alliance Appliances Australia has limited its design and development activities but continued small scale importation and distribution of a very limited range of domestic gas and electric water heaters into the Australian market. The expansion of the business has been negatively impacted by the state government's announced negative position on gas appliances.

The Cylinder Company operated in line with budget during the year.

REVIEW OF OPERATIONS (cont.):

Twin Rivers pursues primary production via an agistment agreement with the existing farmer continuing grazing, breeding and preparation of cattle for sale. A more comprehensive farm development and improvement plan has been prepared with the aim of achieving a positive improvement over the medium term for the property.

REVIEW OF FINANCIAL POSITION

The directors refer readers to the financial statements including, statement of profit or loss and other comprehensive income, statement of financial position and statement of cash flows, in relation to the Group's financial position and comparison.

OPERATING RESULTS:

The consolidated profit of the Economic Entity, after providing for an income tax expense of \$637,833 (2023: income tax revenue of \$5,778), amounted to \$2,403,421 (2023: \$655,702).

SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS:

There have been no significant changes in the state of affairs of the Economic Entity during the financial year.

EVENTS SUBSEQUENT TO BALANCE DATE:

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Economic Entity and the results of those operations or the state of affairs of the Economic Entity in financial years subsequent to the financial year ended 30 September 2024.

ENVIRONMENTAL ISSUES:

The Economic Entity is not subject to significant environmental regulation in respect of its activities.

ASIC CLASS ORDER 98/100 ROUNDING OF AMOUNTS

Sietel Limited is a type of Company referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and therefore the amounts contained in this report and in the financial report have been rounded to the nearest dollar, or in certain cases, to the nearest \$1,000.

FUTURE DEVELOPMENTS:

No information has been included on the likely developments of the Chief Entity or the Economic Entity as the directors are of the opinion that to include such comments would be unreasonably prejudicial to the interests of the Economic Entity.

INFORMATION ON DIREC MR. RICHARD REES Qualifications	TORS: MANAGING DIRECTOR AND COMPANY SECRETARY Age 74 Bachelor of Commerce (Melbourne University) Member of Chartered Accountants Australia and New Zealand
Experience and Special Responsibilities	Board Member, Company Secretary and Managing Director of Chief Entity since 1981.
Interests in Contracts	Has a service and share option agreement with the Chief Entity dated March 1984. The full share option has already been exercised pre 1987.
Interest in Shares	Refer to Table headed Directors' Interest in Ordinary Shares on page 28 which is to be read as forming part of this report.
MR. GEOFFREY REES Qualifications	DIRECTOR (CHAIRMAN) Age 70 Bachelor of Law and Commerce (Melbourne University) Member of the Law Institute of Victoria.
Experience and Special Responsibilities	Board Member since August 2009 Appointed Chairman in 2015
Interest in Contracts	Employee of JRT Partnership Pty Ltd, which provides legal services for the Chief Entity.
Interest in Shares	Refer to Table headed Directors' Interest in Ordinary Shares on page 28 which is to be read as forming part of this report.
MR. THOMAS REES Qualifications	DIRECTOR Age 36 Bachelor of Business (Honours) (Monash University) Member of Chartered Accountants Australia and New Zealand
Experience and Special Responsibilities	Board Member since November 2022
Interest in Contracts	Current Managing Director of Cook's Body Works Pty Ltd appointed August 2016.
Interest in Shares	Refer to Table headed Directors' Interest in Ordinary Shares on page 28 which is to be read as forming part of this report.

DIRECTORS' MEETINGS

During the financial year the attendance at Directors' meetings was as follows:

	Meetings held	Meetings attended
R. Rees	7	7
G. L. Rees	7	7
T. D. Rees	7	7

INDEMNIFICATION OF OFFICERS AND AUDITORS

During the financial year, the company paid a premium of \$56,645 in respect of a contract insuring the directors of the company (as named above) and all executive officers of the company and of any related body corporate against a liability incurred as such a director, secretary or executive officer to the extent of the policy limits with a current \$7,500,000 in aggregate for all claims per twelve months.

The company has not otherwise, during or since the financial year, indemnified or agreed to indemnify an officer or auditor of the company or of any related body corporate against a liability incurred as such an officer or auditor.

AUDITOR'S INDEPENDENCE DECLARATION

The auditor's independence declaration for the year ended 30 September 2024 is included on page 9 of the Annual Report.

PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied for leave of Court to begin proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

CORPORATE GOVERNANCE STATEMENT

Our corporate governance statement can be found on our website at www.sietel.com.au

REMUNERATION REPORT

The Board policy for determination of the nature and amount of remuneration for directors and senior executives is based on the yearly Chairman and Managing Director's assessment of individual's performance and the general overall performance of the company. It is the stated policy that depending on this assessment, the level of remuneration may be increased or decreased after a review from its previous level.

The criteria on which individual performance is assessed are:-

- technical knowledge and skills in light of current levels for the applicable occupation or profession
- application by the individual of their knowledge and skills to their tasks
- the ability and success in imparting their knowledge, skills and work ethic to personnel assigned to them
- the ability to complete assignments successfully and in the allocated time
- the ability to assist the company and or subsidiary achieve profitable short, medium and long term performance and growth by delivering customers with quality, competitively priced and innovative products and services.

The table below sets out the remuneration paid during the year to Directors and executives with a breakdown into salaries/bonuses, superannuation and non-monetary benefits. No equity component of remuneration is provided but Board policy is to encourage directors and executives to purchase shares in the company on the stock exchange with the objective of long term investment.

			Short Tei	m Benefits		Post-Em Ben			
Name	Office	Salary/	Bonus	Non-Moneta	ary Benefits	Superar	nuation	То	otal
		2024 (\$)	2023 (\$)	2024 (\$)	2023 (\$)	2024 (\$)	2023 (\$)	2024 (\$)	2023 (\$)
D.G. Rees	Director	-	11,667	-	-	-	1,225	-	12,892
R. Rees ¹	Director	245,000	243,333	40,000	40,000	27,756	28,281	312,756	311,614
G.L. Rees	Director	70,000	70,000	-	-	-	-	70,000	70,000
G. Nanscawen	Executive	-	11,415	-	-	-	1,199	-	12,614
T. Rees ²	Director	270,000	238,333	-	-	27,700	28,225	297,700	266,558
Total		585,000	574,748	40,000	40,000	55,456	58,930	680,456	673,678

¹ R. Rees' salary for 2024 includes bonuses totalling \$40,000 (2023: \$40,000). The six monthly bonuses with grant dates of 31 March 2024 and 13 September 2024. The bonuses totalling \$40,000 have been fully paid as at 30 September 2024.

² T. Rees' salary for 2024 includes a bonus of \$110,000 (2023: \$80,000). The six monthly bonuses with grant dates of 31 March 2024 and 13 September 2024 have been fully paid as at 30 September 2024.

Signed, in accordance with a resolution of the directors made pursuant to s.298(2) of the Corporations Act 2001.

On behalf of the Board

Mr. G. L. Rees Director

llos

Mr. R. Rees Director

Moorabbin, 9 December 2024



Nexia Melbourne Audit Pty Ltd Level 35, 600 Bourke St Melbourne VIC 3000 E: info@nexiamelbourne.com.au P: +61 3 8613 8888 F: +61 3 8613 8800

nexia.com.au

Independent Auditor's Report to the Members of Sietel Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Sietel Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 September 2024, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information, the consolidated entity disclosure statement and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Group's financial position as at 30 September 2024 and of its performance for the year then ended; and
- (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

In our opinion, there are no key audit matters to communicate.

Other Information

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 30 September 2024 but does not include the financial report and the auditor's report thereon.

Advisory. Tax. Audit.

Registered Audit Company 291969

Nexia Melbourne Audit Pty Ltd (ABN 86 005 105 975) is a firm of Chartered Accountants. It is affiliated with, but independent from Nexia Australia Pty Ltd. Nexia Australia Pty Ltd is a member of Nexia International, a leading, global network of independent accounting and consulting firms. For more information please see www.nexia.com. au/legal. Neither Nexia International nor Nexia Australia Pty Ltd provide services to clients.



Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of the other information we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of:

- a) the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*; and
- b) the consolidated entity disclosure statement that is true and correct in accordance with the *Corporations Act 2001*, and

for such internal control as the directors determine is necessary to enable the preparation of:

- i) the financial (other than the consolidated entity disclosure statement) report that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- ii) the consolidated entity disclosure statement that is true and correct and is free of misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or
 error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
 is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we



conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Group financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in page 4 of the Directors' Report for the year ended 30 September 2024.

In our opinion, the Remuneration Report of Sietel Limited for the year ended 30 September 2024 complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Rep

Nexia Melbourne Audit Pty Ltd Melbourne

Dated this 9th day of December 2024

Richard S. Cen Director

DIRECTORS' DECLARATION

The directors declare that:

- a) The attached financial statements and notes as set out on pages 10-26 thereto comply with Australian Accounting Standards;
- b) The attached financial statements and notes thereto give a true and fair view of the financial position and performance of the company and the economic entity;
- c) In the directors' opinion, the attached financial statements and notes thereto are in accordance with the Corporations Act 2001;
- d) In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable;
- e) The information disclosed in the attached consolidated entity disclosure statement is trust and correct and
- f) The directors have been given a declaration required by s.295A of the Corporations Act 2001 by the Managing Director.

Signed, in accordance with a resolution of the directors made pursuant to s.295(5) of the Corporations Act 2001.

On behalf of the Directors

Mr. G. L. Rees Director

Moorabbin, 9 December 2024

Mr. R. Rees Director



Nexia Melbourne Audit Pty Ltd Level 35, 600 Bourke St Melbourne VIC 3000 E: info@nexiamelbourne.com.au P: +61 3 8613 8888 F: +61 3 8613 8800

nexia.com.au

Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Sietel Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 September 2024, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Nexia Melbourne Audit Pty Ltd Melbourne

Richard S. Cen Director

Dated this 9th day of December 2024

Advisory. Tax. Audit.

Registered Audit Company 291969

Nexia Melbourne Audit Pty Ltd (ABN 86 005 105 975) is a firm of Chartered Accountants. It is affiliated with, but independent from Nexia Australia Pty Ltd. Nexia Australia Pty Ltd is a member of Nexia International, a leading, global network of independent accounting and consulting firms. For more information please see www.nexia.com. au/legal. Neither Nexia International nor Nexia Australia Pty Ltd provide services to clients.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2024

<u>Note</u>		Economi	Economic Entity		
		2024	2023		
	Continuing Operational	\$	\$		
14	Continuing Operations: Revenues	16,364,125	14,846,194		
14	Other income	3,064,869	1,254		
15	Other expenses	(14,321,812)	(12,345,209)		
15	Impairment of unlisted investments				
15	Finance costs	(1,904,922)	(1,642,627)		
15		(161,006)	(209,688)		
	Operating profit before income tax	3,041,254	649,924		
18	Impairment of goodwill	-	-		
	Profit before income tax	3,041,254	649,924		
19	Income tax revenue/(expense)	(637,833)	5,778		
	Profit after income tax	2,403,421	655,702		
14	Items that may be reclassified subsequently to profit or loss Net gain/(loss) on revaluation of financial assets measured at fair value through other comprehensive income	4,887,603	3,160,134		
	Other comprehensive income/(loss) for the year	4,887,603	3,160,134		
	Total comprehensive income/(loss) for the year	7,291,024	3,815,836		
30	Earnings per share (EPS) - Basic (cents per share)	30.01	8.19		
	EPS - Basic (cents per share) - continuing operations	30.01	8.19		
30	Earnings per share (EPS) - Diluted (cents per share)	29.74	8.11		
	EPS - Diluted (cents per share) – continuing operations	29.74	8.11		
	Profit for the year attributable to:				
	Owners of the Parent	2,403,421	655,702		
		2,403,421	655,702		
	Total comprehensive income/(loss) for the year attributable to:	7 204 024	2 045 000		
	Owners of the Parent	7,291,024	3,815,836		
		7,291,024	3,815,836		

Notes to and forming part of the accounts are set out on pages 13 to 26.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2024

Note		Economic	Entity
		2024	2023
		\$	\$
	Current Assets	•	•
29(i)	Cash and cash equivalents	1,571,855	1,493,029
3	Trade and other receivables	1,065,323	1,527,489
4	Inventories	732,945	1,802,003
5	Other current assets	407,021	404,682
6	Current tax receivables	, , , , , , , , , , , , , , , , , , ,	-
	Total Current Assets	3,777,144	5,227,203
	New Comment Accests		
7	Non-Current Assets	00 507 044	44 000 754
7	Financial assets	38,537,944	41,323,754
8	Property, plant and equipment	18,761,672	3,593,023
9	Investment properties	34,687,734	35,812,693
20	Deferred tax assets	1,293,102	1,189,794
	Total Non-Current Assets	93,280,452	81,919,264
	Total Assets	97,057,596	87,146,467
	Current Liabilities		
10	Trade and other payables	1,037,641	1,297,532
35	Financial liabilities	400,000	400,000
11	Other liabilities	329,998	338,555
22	Current tax liabilities	642,139	93,714
12	Employee Benefits	1,502,417	1,386,715
13	Provisions	65,000	65,000
	Total Current Liabilities	3,977,195	3,581,516
	Non-Current Liabilities		
25		2 100 000	2 500 000
35 21	Financial liabilities Deferred tax liabilities	3,100,000	2,500,000
21		3,560,674	1,928,748
	Total Non-Current Liabilities	6,660,674	4,428,748
	Total Liabilities	10,637,869	8,010,264
	Net Assets	86,419,727	79,136,203
	Equite		
00	Equity	4 057 400	4 057 400
26	Issued capital	4,257,129	4,257,129
	Reserves	10,624,253	5,736,650
	Retained earnings	71,538,345	69,142,424
	Total Shareholders' Equity	86,419,727	79,136,203

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR YEAR ENDED 30 SEPTEMBER 2024

Economic Entity	lssued Capital	Reserves*	Retained Earnings	Total Equity
Balance at 1 October 2022	4,257,129	2,576,516	68,494,222	75,327,867
Net profit for the period	-	-	655,702	655,702
Other comprehensive income	-	3,160,134	-	3,160,134
Dividends paid	-	-	(7,500)	(7,500)
Balance at 30 September 2023	4,257,129	5,736,650	69,142,424	79,136,203
Net profit for the period	-	-	2,403,421	2,403,421
Other comprehensive income	-	4,887,603	-	4,887,603
Dividends paid	-	-	(7,500)	(7,500)
Balance at 30 September 2024	4,257,129	10,624,253	71,538,345	86,419,727
		<u> </u>		

* 'Reserves' refers to a financial assets reserve, which includes all of the unrealised gains less tax over cost on our financial assets measured at fair value through other comprehensive income.

Notes to and forming part of the accounts are set out on pages 13 to 26.

CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR ENDED 30 SEPTEMBER 2024

Note

Economic Entity

	2024 \$	2023 \$
Cash flows from Operating Activities	<u> </u>	<u></u>
Receipts from customers	14,917,413	12,357,142
Payments to suppliers & employees	(11,898,077)	(10,865,318)
Income tax paid	(234,954)	(43,249)
Interest received	163,640	33,485
Dividends received	1,745,238	1,722,312
Finance costs	-	-
29(ii) Net cash provided by operating activities	4,693,260	3,204,372
Cook flows from Investing Activities		
Cash flows from Investing Activities Proceeds from sale of financial assets	13,511,144	1.254
Purchase of property, plant & equipment	(15,714,458)	(1,247,962)
Purchase of investment properties	-	
Purchase of financial assets	(3,003,620)	(1,726,577)
Net cash used in investing activities	(5,206,934)	(2,973,285)
Cash flows from Financing Activities		
Proceeds from borrowings	2,100,000	-
Repayment of borrowings	(1,500,000)	(1,400,000)
Dividends paid	(7,500)	(7,500)
Net cash provided by/(used in) financing activities	592,500	(1,407,500)
Net increase/(decrease) in cash held	78,826	(1,176,413)
Cash and cash equivalents at beginning of financial year	1,493,029	2,669,442
29(i) Cash and cash equivalents at end of financial year	1,571,855	1,493,029

Notes to and forming part of the accounts are included on pages 13 to 26.

Note 1 MATERIAL ACCOUNTING POLICY INFORMATION

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards, including Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

The financial report covers the economic entity of Sietel Limited and controlled entities incorporated and domiciled in Australia.

The financial report of Sietel Limited and controlled entities complies with Australian Accounting Standards, which at present are considered equivalent to the International Financial Reporting Standards. Material accounting policies adopted in the preparation of these statements are stated below and were consistently applied unless otherwise stated.

The financial report has been prepared for a for-profit entity, with the Australian dollar as presentation currency and amounts rounded to the nearest whole dollar.

The financial statements were authorised for issue on 9 December 2024 by the directors of the company.

(A) Significant Accounting Policies

Accounting policies are selected and applied in a manner which helps ensure that the resultant financial information satisfies the concepts of relevance and reliability, thereby, ensuring that the substance of the underlying transactions and other events is reported. The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

In the current year, the Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to its operations and effective for the current annual reporting period.

(B) Property, Plant and Equipment

Depreciation has been charged in the accounts using either the reducing balance or straight line method on all classes of depreciable assets so as to write off their book value over the estimated useful life of the asset including buildings classified as investments. The economic entity's land and buildings leased to third parties have been classified as Investment Property and land and buildings occupied by the economic entity have been classified as Property, Plant and Equipment. The following estimated useful lives are used in the calculation of depreciation. Buildings: 20 – 40 years and Plant and Equipment 4 - 8 years.

(C) Investment Property

Investment properties are held for long term rental yields and are not used by the consolidated entity. Investment property purchased before 1998 are carried at fair value re the directors 1998 valuation (deemed cost), while the remainder is carried at cost. The policy of the company is to review its valuations of land and buildings annually and disclose at estimated market value. There has also been no capital gains tax taken into account in determining revalued amounts.

(D) Inventories

All entities in the economic entity have:

- (i) Valued stocks at the lower of cost and net realisable value
- (ii) Calculated costs by including all variable manufacturing cost, and an appropriate portion of fixed manufacturing cost, but excluding selling, distribution and administration expenses, and
- (iii) Assigned cost to inventory quantities on hand at balance date on a first in first out basis.

(E) Research and Development Expenditure

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably.

Development costs have a finite life and are amortised on a systematic basis matched to the future economic benefits over the useful life of the project.

(F) Employee Entitlements

Provision is made for benefits accruing to employees in respect of annual leave and long service leave when it is probable that settlement will be required and are capable of being measured reliably.

Provisions made in respect of annual leave and long service leave, expected to be settled within 12 months and after 12 months are measured at their nominal values plus related on costs.

(G) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to entities within the economic entity and classified as finance leases. Finance leases are capitalised recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated to the reduction of the lease liability. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

The Economic Entity as a landlord adopts general commercial lease terms and conditions. The rents charged are based on market rates and include market reviews at the time of option or renewal of lease.

(H) Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted with changes in presentation for the current financial year.

Note 1 MATERIAL ACCOUNTING POLICY INFORMATION (cont.)

(I) Receivables

Trade receivables and other receivables are recorded at amounts due less any provision for doubtful debts.

(J) Recoverable Amount of Non-Current Assets

Non-current assets are written down to recoverable amounts where the carrying value of any non-current assets exceeds recoverable amounts. In determining the recoverable amount of non-current assets, the expected net cash flows have been discounted to their present value.

Investments in subsidiary companies are valued at cost although in the case of one subsidiary the net assets are less than the company's investment. The Directors have written down this investment as they believe there is a permanent diminution in value.

(K) Accounts Payable

Trade payables and other accounts payable are recognised when the economic entity becomes obliged to make future payments resulting from the purchase of goods and services.

(L) Principles of Consolidation

The consolidated accounts comprise the accounts of Sietel Limited and all of its controlled entities. A controlled entity is any entity controlled by Sietel Limited. Control exists where Sietel Limited has the capacity to dominate the decision-making in relation to the financial and operating policies of another entity so that the other entity operates with Sietel Limited to achieve the objectives of Sietel Limited. A list of controlled entities is contained in Note 28 to the financial statements.

All intercompany balances and transactions between entities in the economic entity, including any unrealised profit or losses, have been eliminated on consolidation.

(M) Revenue

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Group and specific criteria relating to the type of revenue as noted below, has been satisfied. Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

Revenue from contracts with customers

The core principle of AASB15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Group expects to receive in exchange for those good or service. Revenue is recognised by applying a five-step model as follows:

- 1. Identify the contract with the customer
- 2. Identify the performance obligations
- 3. Determine the transaction price
- 4. Allocate the transaction price to the performance obligations
- 5. Recognise revenue as and when control of the performance obligations is transferred.

Specific revenue streams

The revenue recognition policies for the principal revenue streams of the Group are:

Sale of Goods

Revenue from the sale of goods is recognised upon the deliver and invoicing of goods to customers.

Rendering of Services

Revenue from rendering of service is recognised upon delivery and invoicing of the service to the customers.

Other income

Revenue from rent, interest revenue & dividend revenue is recognised on invoice date, when accrued and at ex-dividend date respectively.

Government Grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an asset, it is recognised as income in equal amounts over the expected useful life of the related asset. Government grants relating to an asset are presented in the Statement of Financial Position as unearned revenue.

Government grants and assistance that compensate for costs incurred are deferred and recognised in the Statement of Profit or Loss and Other Comprehensive Income on systematic basis over the period in which the costs are recognised. Government grants and assistance that compensate for costs are presented in the Statement of Profit or Loss and Other Comprehensive Income as other income.

(N) Provision for Warranties

Provision is made in respect of the economic entity's estimated liability on products under warranty at balance date.

(O) Income Tax

The economic entity adopts the liability method of tax-effect accounting whereby the income tax expense is based on the profit from ordinary activities adjusted for any non-assessable or disallowed items. It is calculated using the tax rates that have been enacted or are substantially enacted by the balance sheet date.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Note 1 MATERIAL ACCOUNTING POLICY INFORMATION (cont.)

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the consolidated group will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

Sietel Limited and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime. Each entity in the group recognises its own current and deferred tax liabilities, except for any deferred tax liabilities resulting from unused tax losses and tax credits, which are immediately assumed by the parent entity. The current tax liability of each group entity is then subsequently assumed by the parent entity. The group notified the Australian Tax Office that it had formed an income tax consolidated group to apply from October 1, 2003. The tax consolidated group has entered a tax sharing agreement whereby each company in the group contributes to the income tax payable in proportion to their contribution to the net profit before tax of the tax consolidated group.

(P) Business Combination

The Group applies the acquisition method in accounting for business combinations. The consideration transferred by the Group to obtain control of a subsidiary is calculated as the sum of the acquisition-date fair values of assets transferred, liabilities incurred and the equity interests issued by the Group, which includes the fair value of any asset or liability arising from a contingent consideration arrangement. Acquisition costs are expensed as incurred.

The Group recognises identifiable assets acquired and liabilities assumed in a business combination regardless of whether they have been previously recognised in the acquiree's financial statements prior to the acquisition. Assets acquired and liabilities assumed are generally measured at their acquisition-date fair values.

Goodwill is stated after separate recognition of identifiable intangible assets. It is calculated as the excess of the sum of (a) fair value of consideration transferred, (b) the recognised amount of any non-controlling interest in the acquiree, and (c) acquisition-date fair value of any existing equity interest in the acquiree, over the acquisition-date fair values of identifiable net assets. If the fair values of identifiable net assets exceed the sum calculated above, the excess amount (i.e. gain on a bargain purchase) is recognised in profit or loss immediately.

(Q) Borrowing costs

Borrowing costs are recognised in profit or loss in the period in which they are incurred.

(R) Financial Instruments

Financial instruments are recognised initially on the date that the Group becomes party to the contractual provisions of the instrument. On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit and loss where transaction costs are expensed as incurred).

Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification

On initial recognition, the Group classifies its financial assets into the following categories, those measured at:

- amortised cost
- fair value through profit or loss FVTPL
- fair value through other comprehensive income equity instrument (FVOCI equity)
- fair value through other comprehensive income debt investments (FVOCI debt)

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets.

Amortised cost

Assets measured at amortised cost are financial assets where:

- the business model is to hold assets to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows are solely payments of principal and interest on the principal amount outstanding.

The Group's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents in the consolidated statement of financial position. Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment. Interest income, foreign exchange gains or losses and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

Fair value through other comprehensive income

Equity instruments

The Group has a number of strategic investments in listed and unlisted entities over which are they do not have significant influence nor control. The Group has made an irrevocable election to classify these equity investments as fair value through other comprehensive income as they are not held for trading purposes.

These investments are carried at fair value with changes in fair value recognised in other comprehensive income (financial asset reserve). On disposal any balance in the financial asset reserve is transferred to retained earnings and is not reclassified to profit or

Note 1 MATERIAL ACCOUNTING POLICY INFORMATION (cont.)

loss. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI.

Financial assets through profit or loss

All financial assets not classified as measured at amortised cost or fair value through other comprehensive income as described above are measured at FVTPL. Net gains or losses, including any interest or dividend income are recognised in profit or loss (refer to hedging accounting policy for derivatives designated as hedging instruments).

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the host contract is not a financial asset and certain criteria are met.

Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis for the following assets:

- financial assets measured at amortised cost
- debt investments measured at FVOCI

When determining whether the credit risk of a financial assets has increased significant since initial recognition and when estimating ECL, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Group's historical experience and informed credit assessment and including forward looking information.

The Group uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

The Group uses the presumption that a financial asset is in default when:

- the other party is unlikely to pay its credit obligations to the Group in full, without recourse to the Group to actions such as realising security (if any is held); or
- the financial assets is more than 90 days past due.

Credit losses are measured as the present value of the difference between the cash flows due to the Group in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

Trade Receivables

Impairment of trade receivables and contract assets have been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The Group has determined the probability of non-payment of the receivable and contract asset and multiplied this by the amount of the expected loss arising from default.

The amount of the impairment is recorded in a separate allowance account with the loss being recognised in finance expense. Once the receivable is determined to be uncollectable then the gross carrying amount is written off against the associated allowance.

Where the Group renegotiates the terms of trade receivables due from certain customers, the new expected cash flows are discounted at the original effective interest rate and any resulting difference to the carrying value is recognised in profit or loss.

Other financial assets measured at amortised cost

Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

Financial liabilities

The Group measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

The financial liabilities of the Group comprise trade payables, bank and other loans and finance lease liabilities.

(S) Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Key estimates - Impairment

The group assesses impairment at each reporting date by evaluating conditions specific to the group that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Calculations performed in assessing impairment include changes in market value, changes in asset use and other factors outside of the Entity's control. Insurance recoveries are not considered part of impairment.

(T) Discontinued Operations

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographic area of operations, is part of a single coordinated plan to dispose of such a line of business or operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately on the face of the statement of profit or loss and other comprehensive income and the assets and liabilities are presented separately on the face of the statement of financial position.

Note 2 PARENT INFORMATION

The following information, extracted from the books of the parent, has been prepared in accordance with accounting standards.

STATEMENT OF FINANCIAL POSITION

	STATEMENT OF FINANCIAL POSITION		
	<u>Chief</u>	Entity	
	2024	2023	
	\$	\$	
ASSETS			
Current Assets	22,404,794	9,692,898	
TOTAL ASSETS	100,489,588	91,567,938	
LIABILITIES			
Current Liabilities	2,819,533	2,246,592	
TOTAL LIABILITIES	9,869,781	7,233,774	
EQUITY			
Issued Capital	4,257,129	4,257,129	
Reserves	11,850,741	7,461,545	
Retained Earnings	74,511,937	72,615,490	
TOTAL EQUITY	90,619,807	84,334,164	

STATEMENT OF PROFIT OR LOSS AND OTHER CO	MPREHENSIVE INCO	МЕ
Total Profit	1,903,947	271,518
TOTAL COMPREHENSIVE INCOME	6,293,143	2,465,296

Guarantees

Sietel Ltd has not entered into any guarantees, in the current or previous financial year in relation to the debts of its subsidiaries, except as disclosed in Note 23.

Contingent Liabilities

As at 30 September 2024, Sietel Ltd did not have any contingent liabilities. (2023: None)

Contractual Commitments

At 30 September 2024 Sietel Ltd did not have any contractual commitments. See Note 17 for details.

	Economic	: Entity
	2024 \$	2023 \$
Note 3 CURRENT RECEIVABLES		
Trade receivables	1,077,255	1,550,899
Provision for doubtful debts	(35,000)	(35,000)
	1,042,255	1,515,899
Other receivables	23,068	11,590
	1,065,323	1,527,489
Trade Receivables Summary*		
Amounts due	300,563	531,562
Amounts not yet due	776,692	1,019,337
	1,077,255	1,550,899
*Discourse that wat all events are afferred the same and	termes. One dit termes ne reas frame 0 to CO des	

*Please note that not all customers are offered the same credit terms. Credit terms range from 0 to 60 days.

Note 4 CURRENT INVENTORIES

Raw materials	176,426	210,384
Work in progress	534,090	1,558,056
Finished goods	22,429	33,563
	732,945	1,802,003
Note 5 OTHER CURRENT ASSETS		,
Tenant bonds – Fixed deposits	329,998	338,555
Prepayments	77,023	66,127
	407,021	404,682
Note 6 CURRENT TAX RECEIVABLES		,
Current tax receivables	<u> </u>	
	-	-
Note 7 NON-CURRENT FINANCIAL ASSETS		
Financial assets measured at fair value through other comprehensive income		
- Listed Shares	33,701,357	37,139,370
- Unlisted Investments	4,836,587	4,184,384
	38,537,944	41,323,754
	. ,	

	Economic Entity	
	2024	2023
	\$	\$
Note 8 PROPERTY PLANT AND EQUIPMENT *		
Plant and Equipment at cost	6,984,489	6,495,031
Less Accumulated depreciation	(5,157,974)	(4,677,851)
Total Plant and Equipment	1,826,515	1,817,180
Property		
Land at Cost	1,273,568	1,273,568
Land Additions at Cost	11,400,000	-
Total Land	12,673,568	1,273,568
Buildings at Cost	415,491	415,491
Building Additions at Cost	4,732,909	907,909
Less Accumulated depreciation	(886,811)	(821,125)
Total Buildings	4,261,589	502,275
Total Property	16,935,157	1,775,843
Total Property Plant and Equipment	18,761,672	3,593,023

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current year 2024. The term 'P&E' refers to plant and equipment.

Economic Entity Balance at 1 October 2023	Land (\$) 1,273,568	Buildings (\$) 502,275	P&E (\$) 1,817,180	Total (\$) 3,593,023
Additions Depreciation expense Disposals	11,400,000 - -	3,825,000 (65,686)	489,458 (480,123) -	15,714,458 (545,809) -
Balance at 30 September 2024	12,673,568	4,261,589	1,826,515	18,761,672

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the previous year 2023. The term 'P&E' refers to plant and equipment.

Economic Entity	Land (\$)	Buildings (\$)	P&E (\$)	Total (\$)
Balance at 1 October 2022	1,273,568	555,211	821,091	2,649,870
Additions	-	-	1,247,962	1,247,962
Depreciation expense		(52,936)	(251,873)	(304,809)
Disposals Balance at 30 September 2023	- 1,273,568	502,275	1,817,180	3,593,023

	Economic Entity	
Note 9 INVESTMENT PROPERTY *	2024 \$	2023 \$
Property Land at Directors Valuation 1998 (Deemed cost) Land at Cost Total Land	3,702,937 17,651,318 21,354,255	3,702,937 <u>17,651,318</u> 21,354,255
Buildings at Directors Valuation 1998 (Deemed cost) Buildings at Cost Building Additions at Cost Less Accumulated depreciation Total Buildings Total Investment Property	1,989,750 27,796,713 43,713 (16,496,697) 13,333,479 34,687,734	1,989,750 27,796,713 43,713 (15,371,738) 14,458,438 35,812,693
Movement in the carrying amounts for investment property: Opening Balance Additions Depreciation expense Closing Balance	35,812,693 - - (1,124,959) 34,687,734	36,960,973 - (1,148,280) 35,812,693

* Note 8 & 9 PROPERTY, PLANT & EQUIPMENT AND INVESTMENT PROPERTY

The Directors have reviewed and established a market value of all properties, including investment properties. Valuations adopted include reference to recently signed leases, research from commercial real estate agencies, current council rate notices, the discounted cash flow and income capitalisation methodologies, as well as information received from real estate agents and recent sales information.

Inner Melbourne		\$40,100,000		
South Eastern Suburbs		\$28,500,000		
Western Suburbs		\$4,500,000		
Mornington Peninsula		\$13,000,000		
Other		\$1,100,000		
Valuation year end 2024	-	\$87,200,000		
WD Book Value as at 30 September 2024				
Note 8: Land and Buildings	\$16,935,157			
Note 9: Investment Property	\$34,687,734	\$51,622,891		
Unrealised Net Gain		\$35,577,109		
Applicable Capital Gains tax at 25%		\$8,894,277		
			Economi	c Entity
			2024	202
			\$	\$
Note 10 CURRENT ACCOUNTS PAYABLE				
Unsecured :			709.064	0

Trade Creditors	728,964	922,587
Sundry Creditors	308,677	374,945
	1,037,641	1,297,532
Note 11 OTHER LIABILITIES		
Tenant bonds	329,998	338,555
	329,998	338,555

Note 12 EMPLOYEE BENEFITS

	Annual Leave	Long Service Leave	Directors' Fees	Total
	(\$)	(\$)	(\$)	(\$)
Opening Balance at 1 Oct 2023	917,184	348,531	121,000	1,386,715
Additional provisions	243,046	63,009	-	306,055
Amounts used	(162,608)	(7,259)	(10,000)	(179,867)
Amounts paid out on resignation	(10,486)	-	-	(10,486)
Balance at 30 September 2024	987,136	404,281	111,000	1,502,417

	Economic Entity	
	2024	2023
	\$	\$
Note 13 PROVISIONS		
Provision for Warranty	65,000	65,000
	65,000	65,000
Note 14 REVENUE		
Operating:		
Sales Revenue	9,570,301	7,880,686
Dividend Income	1,653,485	1,706,869
Interest Received	163,641	33,485
Agistment Revenue	2,000	-
Rent Revenue	4,069,412	4,199,199
Other Revenue	905,286	1,025,955
	16,364,125	14,846,194
Non Operating:		
Gain on disposal		
- Property, plant and equipment	-	-
- Investments	3,064,869	1,254
	3,064,869	1,254
Total Revenue	19,428,994	14,847,448
Other Comprehensive Income or Loss		
Net gain/(loss) on revaluation of financial assets measured at		
fair value through other comprehensive income	4,887,603	3,160,134
Other comprehensive income/(loss) for the year	4,887,603	3,160,134

2023 \$

	Economi	c Entity
	2024	2023
	\$	\$
Note 15 EXPENSES		
(a) Operating profit before income tax has been determined after:		
Cost of goods sold	6,542,799	5,481,135
Overheads	6,703,229	5,859,371
Administration expenses	1,037,645	974,811
Selling expenses	38,139	29,892
Total other expense	14,321,812	12,345,209
Depreciation included above:		
- Buildings	52,936	52,936
- Plant and equipment owned	492,873	251,873
- Investment properties	1,124,960	1,148,280
	1,670,769	1,453,089
Employee benefits included above:		
- Short term benefits	3,007,907	2,760,339
- Post-employment benefits	352,598	317,261
	3,360,505	3,077,600
(b) Finance costs/(borrowings):		
- Interest paid		
Other corporations	161,006	209,688
	161,006	209,688
(c) Net transfers to/(from) provisions for:		
- Employee entitlements	(179,867)	(158,576)
(d) Research and Development Costs	441,470	292,852
(e) Costs in relation to the holding of rental properties:		
- Council rates	225,021	214,468
- Congestion levy	114,000	107,350
- Water rates	41,670	53,517
- Insurance	273,927	243,858
- Land tax	1,548,714	1,375,675
- Repairs & maintenance	83,688	167,008
- Other	77,639	60,983
	2,364,659	2,222,859
(f) Impairments:		
- Unlisted Investments	1,904,922	1,642,627
- Goodwill	-	-
- Other	-	-
	1,904,922	1,642,627

	Economi	c Entity
	2024	2023
	\$	\$
Note 16 AUDITORS REMUNERATION Amount received or due and receivable by the Chief Entity Auditors for:		
- Audit and Review	65,600	62,500
- Other services	-	-
	65,600	62,500
Note 17 CAPITAL AND LEASING COMMITMENTS		
Finance Leasing Commitments	<u> </u>	
Total finance lease liability	<u> </u>	-
Contractual Commitments		
 Less than 1 year Managed investment fund – OneVentures Innovation and Growth Fund II 		
Managed investment fund – OneVentures Nominees Vaxxas Bare Trust - B	-	-
Managed investment fund – OneVentures Fund	110,366	151,829
Managed investment fund – OneVentures Innovation and Growth Fund V	169,670	218,930
- Longer than 1 year, not longer than 5 years	-	-
- Longer than 5 years	-	
	280,036	370,759
Note 18 GOODWILL		
Opening balance		
Acquired through business combination	-	-
Impairment loss recognised	-	-
Closing balance	-	-
Note 19 INCOME TAX EXPENSE		
a) The prima facie tax on operating profit is reconciled to the income tax expense in		
the accounts as follows: Continuing profit before income tax	3,041,254	649,924
	3,041,234	049,924
Prima Facie income tax expense applicable to		
Operating Profit at 25% (2023: 25%)	760,313	162,481
Add/Deduct tax effect of:	,	,
Amounts not depreciable for tax	27,982	31,523
Research and Development Expenditure	(81,672)	(54,178)
Impairment of unlisted investments	417,480	410,657
Tax offsets/rebates	(442,447)	(491,405)
Temporary movements in depreciation and over provisions for tax	(43,823)	(93,597)
Tax losses which do not offset the consolidated group Income Tax (revenue)/expense per Accounts	637,833	28,741
Income tax (revenue)/expense related to continuing operations	637,833	<u>(5,778)</u> (5,778)
The applicable weighted average effective tax rates	21%	(1%)
	2170	(170)
Adjusted Franking Account Balance	21,562,230	20,793,443
Note 20 DEFERRED TAX ASSETS		
Deferred Tax Assets	1,293,102	1,189,794
	1,293,102	1,189,794
Note 21 DEFERRED TAX LIABILITES	3 560 674	1 000 7/0
Deferred Tax Liabilities	<u>3,560,674</u> 3,560,674	<u>1,928,748</u> 1,928,748
· · · · · · · · · · · · · · · · · · ·	3,300,074	1,920,140
Note 22 CURRENT TAX LIABILITIES		
Current – Income Tax	642,139	93,714
	642,139	93,714
-	,	., .

	<u>Econor</u> 2024	nic Entity 2023
	2024 \$	2023 \$
Note 23 RELATED PARTY TRANSACTIONS	•	¥
Transactions between related parties are on normal commercial terms and conditions un (a) Transactions with directors and director-related entities -	nless otherwise s	tated.
- Legal fees are paid to a firm of which Mr. G. Rees is an employee for legal services	29,931	7,790
 Mrs H. J. Rees (Spouse, Mr R. Rees) salary including superannuation Directors of entities within the economic entity are able to receive goods and services at discounted prices and participate in field testing of new products. 	75,320	75,240
(b) Controlling entities Guarantees and indemnities given by chief entity to controlled entity's banker for facilitie - Cooks Body Works Pty Ltd	s50,000	50,000
Note 24 DIVIDENDS Paid		
Unfranked preference dividend of 5 (2023: 5) cents per share	3,750	3,750
Unfranked preference dividend of 5 (2023: 5) cents per share	3,750	3,750
	7,500	7,500
Declared		
Unfranked preference dividend of 5 (2023: 5) cents per share	3,750	3,750
Cumulative preference dividend in arrears at 30 September	-	-
Note 25 KEY MANAGEMENT PERSONNEL COMPENSATION		
Short-term employee benefits	625,000	614,748
Post-employment benefits	55,456	58,930
	680,456	673,678

For details of the remuneration paid to individual key management personnel, please refer to the remuneration report on page 4.

	Economic Entity	
Note 26 ISSUED CAPITAL	2024 \$	2023 \$
Issued and Paid Up Capital 8,007,479 Ordinary	¥	Ψ
Shares fully Paid (2023: 8,007,479)	4,107,129	4,107,129
75,000 Preference Shares 5% Cumulative fully paid (2023: 75,000)	150,000	150,000
	4,257,129	4,257,129

The directors of the chief entity have no current plans to alter the capital structure of the business in the foreseeable future. Sietel Limited is not subject to any externally imposed capital requirements.

Movements in Ordinary Shares	2024 (No.)	2023 (No.)
Opening Balance	8,007,479	8,007,479
Shares Issued	-	-
Closing Balance	8,007,479	8,007,479

Under the Company's Constitution Ordinary Shareholders are entitled to one vote per share, Preference Shareholders are entitled to a vote of four (4) votes for each share at the meeting if dividends are in arrears. Dividends to Preference Shareholders are currently not in arrears.

Note 27 SUPERANNUATION COMMITMENTS

Sietel Ltd, Cook's Body Works Pty Ltd, Alliance Appliances Australia Pty Ltd and The Cylinder Company Pty Ltd each pay the employer's contribution required by the Superannuation Guarantee Charge Act and any further salary sacrifice amounts or employee contributions, if instructed, to complying superannuation funds as selected by their employees.

The amount and time of payment of benefits by these various superannuation funds will be in accordance with the terms and conditions negotiated by each individual employee and are not guaranteed in any way by the company or its subsidiaries.

The relevant company has a legal obligation to contribute to these superannuation funds in accordance with relevant requirements of the Superannuation Guarantee legislation. At balance date all commitments had been paid by all entities in the Group.

Note 28 CONTROLLED ENTITIES AND SEGMENT REPORTING

(a) Entities controlled by ultimate parent entity Sietel Ltd and contribution to Consolidated Profit(Loss)

Name of Controlled Entity of Sietel Limited	Beneficially Owned by Sietel Ltd		Owned by Sietel operating Profit/(loss) after		(loss) after outable to	Investment by Sietel Ltd at cost	
	2024	2023	2024	2023	2024	2023	
	%	%	\$	\$	\$	\$	
Continuing operations							
Cooks Body Works Pty Ltd ⁽¹⁾	100	100	662,405	396,928	290,000	290,000	
The Cylinder Co Pty Ltd ⁽¹⁾	100	100	(12,590)	70,464	60	60	
ABN 17 006 852 820 Pty Ltd ⁽¹⁾	100	100	26,592	652	481,713	481,713	
Alliance Appliances Australia P/L ⁽¹⁾	100	100	(84,083)	(83,860)	237,000	237,000	
Twin Rivers Pastoral Co Pty Ltd ⁽¹⁾	100	-	(51,040)	-	10,000	-	
Sietel Limited ⁽¹⁾	N/A	N/A	1,862,137	271,518	-	-	
Total			2,403,421	655,702	1,018,773	1,008,773	

⁽¹⁾Companies incorporated in Australia.

(b) Segment Reporting

(Reve	enue	Res	ults	Ass	ets	Liabi	lities	Deprec	ation
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Continuing operations										
Investments	9,753	6,927	1,849	343	78,690	82,695	9,462	6,730	1,625	1,428
Operations	9,674	7,920	605	313	3,155	4,451	1,182	1,280	33	25
Agriculture	2	-	(51)	-	15,213	-	(6)	-	13	-
TOTAL	19,429	14,847	2,403	656	97,058	87,146	10,638	8,010	1,671	1,453

	Economic Entity	
	2024	2023
	\$	\$
Note 29 NOTES TO THE STATEMENT OF CASH FLOWS		
(i) Reconciliation of Cash		
For the purpose of the statement of cash flows cash includes:		
 (a) Cash on hand and at call deposits with banks or financial institutions (b) Investments in money market instruments with less than 60 days to maturity 		
Cash at the end of the year is shown in the statement of financial position as:		
Cash on hand	1,571,855	1,493,029
Bank overdrafts	-	-
	1,571,855	1,493,029
(ii) Reconciliation of cash flows from operations with Operating Profit after Inco	ome Tax	
Operating Profit after Income Tax	2,403,421	655,702
Non-cash flows in operating profit after income tax		
Depreciation	1,670,770	1,453,089
Impairment of unlisted investments	1,904,922	1,642,627
(Profit)/Loss on sale of plant and equipment	-	-
(Profit)/Loss on sale of investments	(3,064,869)	(1,254)
Changes in assets and liabilities		
(Increase)/Decrease in trade debtors	462,166	(733,255)
(Increase)/Decrease in other current assets	(2,339)	(60,158)
(Increase)/Decrease in inventories	1,069,058	(290,123)
Increase/(Decrease) in provisions	115,702	159,521
Increase/(Decrease) in trade creditors and other payables	(268,449)	427,251
(Increase)/Decrease in deferred tax assets	(145,547)	(115,913)
Increase/(Decrease) in deferred tax liabilities Increase/(Decrease) in tax payable	- 548,425	- 66,885
Net cash provided by operating activities	4,693,260	3,204,372
	4,000,200	0,207,012

			2024	2023
Basic earnings p	GS PER SHARE er share (cents per share) per share (cents per share)		30.01 29.74	8.19 8.11
	erage number of ordinary shares on issue used	d in the calculatior		8,007,479
Basic EPS =		403,421 = 007,479	30.01¢	
Diluted EPS =		403,421 = 479+75,000	29.74¢	

Note 31 FINANCIAL INSTRUMENTS

(a) Significant Accounting Policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which revenues and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 1 to the accounts.

The group's financial instruments consist mainly of deposits with banks, local money market instruments, financial assets measured at fair value through other comprehensive income, accounts receivable and payable and preference shares.

(b) Interest Rate Risk

The following details the group's exposure to interest rate risk as at the reporting date.

		<u>Economic Entity</u>					
	2024	2024	2023	2023			
	Average Interest Rate (%)	Total (\$)	Average Interest Rate (%)	Total (\$)			
<i>Financial Assets</i> Cash	0.76	1,571,855	0.95	1,493,029	-		

The group has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. The sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in these risks. The company's policy is to manage its interest risk using floating interest rates and interest cap rates based on the bank bill rate.

At 30 September 2024, the effect on profit and equity as a result of changes in the interest rate, with all other variables remaining constant would be as follows for interest revenue.

	Economic Entity		
	2024 \$	2023 \$	
Change in profit			
- Increase in interest rate by 1%	24,430	23,933	
- Decrease in interest rate by 1%	(13,310)	(14,089)	
Change in equity			
- Increase in interest rate by 1%	24,430	23,933	
- Decrease in interest rate by 1%	(13,310)	(14,089)	

(c) Credit Risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the economic entity. The economic entity has adopted the policy of only dealing with creditworthy counterparties and obtaining sufficient collateral or other security where appropriate, as a means of mitigating the risk of financial loss from defaults. The economic entity measures credit risk on a fair value basis.

(d) Market risk

The following details the group's exposure to market risk as at the reporting date.

	2024	2023
	Total	Total
	\$	\$
Financial Assets		
Financial assets measured at fair value through other comprehensive income	38,537,944	41,323,754
	38,537,944	41,323,754

The group has performed sensitivity analysis relating to its exposure to market risk at balance date. The sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in these risks.

Note 31 FINANCIAL INSTRUMENTS (CONTINUED)

At 30 September 2024, the effect on profit and equity as a result of changes in the market index, with all other variables remaining constant would be as follows for asset values.

	2024	2023
	\$	\$
Change in profit		
- Increase in index by 10%	NIL	NIL
- Decrease in index by 10%	NIL	NIL
Change in equity		
- Increase in index by 10%	2,559,370	2,863,569
- Decrease in index by 10%	(2,573,531)	(2,941,362)

(e) Liquidity risk

Liquidity risk arises from the possibility that the Group might encounter difficulty in settling its debt or otherwise meeting its obligations related to its financial liabilities. The group's borrowings of \$3,500,000 (2023 \$2,900,000) as at 30 September 2024 will be met by future earnings and the liquidity risk remains low.

(f) Net Fair Value

The carrying amount of financial assets and financial liabilities recorded in the financial statements represents their respective net fair values, determined in accordance with the accounting policies disclosed in note 1 to the accounts.

Note 32 FAIR VALUE MEASUREMENT OF FINANCIAL ASSETS

The table below breaks down which category each asset measured at fair value is grouped into based on the following criteria:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly Level 3: unobservable inputs for the asset or liability

	2024 Total \$	2023 Total \$
<i>Financial Assets</i> Fair value through other comprehensive income	<u>.</u>	
Level 1	33,701,357	37,139,370
Level 2	4,836,587	4,184,384
	38,537,944	41,323,754

Note 33 FAIR VALUE MEASUREMENT OF UNLISTED INVESTMENTS

Management have undertaken a review of the unlisted investments held by group companies as at 30 September 2024. Unlisted investments which relate to start up or early development companies which have a relatively high risk of failure and provide only limited financial information have been assigned a nil value.

Unlisted investments which are managed by an experienced fund manager have been valued in accordance with written advice from the applicable manager and the estimated fair value of unlisted investments held at 30 September 2024 is \$4,836,587 (2023: \$4,184,754).

The original cost of these investments totalled \$8,645,126 before impairment of \$3,797,549 resulting in a balance at reporting date of \$4,847,577 (2023: \$5,974,060).

Note 34 MARKET VALUE OF LISTED INVESTMENTS

The table below breaks down the top fifteen listed investments held by the group as at 30 September 2024:

COMPANY	RANKING	MARKET VALUE
Commonwealth Bank of Australia	1	6,200,185
National Australia Bank	2	3,247,470
BHP Billiton	3	2,757,600
ANZ Banking Group	4	2,454,372
Rio Tinto	5	2,062,464
Wesfarmers	6	1,975,562
Westpac	7	1,903,200
Reece Australia	8	1,567,614
CSL	9	1,431,400
Woolworths	10	822,144
IShares Core S&P500	11	793,799
Macquarie Group	12	638,553
South32	13	402,734
Woodside	14	389,415
Australian Foundation Investment Co	15	380,442
TOTAL		27,026,954

	Economic	Entity
	2024 \$	2023 \$
Note 35 FINANCIAL LIABILITIES		
Current financial liabilities	400,000	400,000
	400,000	400,000
Non-current financial liabilities	3,100,000	2,500,000
	3,100,000	2,500,000

At 30 September 2024, the balance of the facility amounts to \$3,500,000.

The term of the loan facility is quarterly principal repayment of \$100,000 ending in February 2025. Interest rates on the facility are negotiated quarterly and the interest rate at 30 September 2024 was 6.939%.

The facility is secured by registered fixed charge over the asset purchased which is registered in the name of Sietel Ltd.

CONSOLIDATED ENTITY DISCLOSURE STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2024

Entity Name	Entity Type	Place of Incorp.	Ownership %	Tax Residency
Sietel Ltd	Company	Australia	N/A	Australia *
Cook's Body Works P/L	Company	Australia	100.00%	Australia *
The Cylinder Company P/L	Company	Australia	100.00%	Australia *
Alliance Appliances Australia P/L	Company	Australia	100.00%	Australia *
Twin Rivers Pastoral Co P/L	Company	Australia	100.00%	Australia *
ABN 17 006 852 820 P/L	Company	Australia	100.00%	Australia *

* Sietel Limited and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime.

STATEMENT IN COMPLIANCE WITH THE AUSTRALIAN SECURITIES EXCHANGE LISTING REQUIREMENTS

DIRECTORS' INTEREST IN ORDINARY SHARES AS AT 30 SEPTEMBER 2024 & 31 OCTOBER 2024

Director	Direct Interest	Direct Interest	Direct Interest	Indirect Interest	Indirect Interest	Indirect Interest
	Oct 2024	Sep 2024	Sep 2023	Oct 2024	Sep 2024	Sep 2023
R. Rees G. Rees T. Rees	560,357 2,000 77,205	560,357 2,000 77,205	560,357 2,000 77,205	6,125,277 4,607,001 3,195,650	6,125,277 4,607,001 3,195,650	6,125,277 4,607,001 3,195,650

Substantial Shareholders

In addition, Triple Two Investments Pty Ltd, Lyntina Pty Ltd, Siderfin Holdings Pty Ltd, Delvest Pty Ltd, Merben Pty Ltd and The Three Pumpkins Pty Ltd. of Suite 3, 15 Tintern Avenue Toorak are shown in the Substantial Shareholder Register as holding 2,323,374; 808,776; 684,395; 701,617; 650,865 and 560,000 Ordinary shares respectively.

20 Largest Shareholders at October 31, 2024

The twenty largest Ordinary Shareholders of the Company held 7,133,068 Ordinary Shares representing 89% of the voting shares of the Company. The twenty largest Preference Shareholders of the Company held 73,850 Preference Shares which attract votes on the basis of four for each \$2 Preference Share held while there are dividends in arrears.

List of the twenty largest Shareholders for each class of Shares have been supplied to the Australian Securities Exchange Ltd.

Directors

There were no loans to any Chief Entity Directors during the financial year nor do any loans to Directors of the Chief Entity exist. The Company has not entered into any service agreement with any Director or with a Company in which a Director has a direct or indirect interest, except for a service and option agreement with the Managing Director. There is no contingent liability or termination under this agreement.

Distribution of Shareholding as at October 31, 2024				
Number of S	hareholders	Number of Shares Held		
Ord	Pref			
125	23	Up to 250		
91	4	251 to 500		
51	0	501 to 1,000		
143	1	1,001 to 5,000		
14	3	5,001 to 10,000		
38	3	10,001 and over		

The number of shareholders holding less than marketable parcels is:

12 Ordinary 34 Preference

Security Holders Privacy Statement

Information about our privacy policy can be found at <u>http://www.boardroomlimited.com.au/privacy.html</u> Or you can contact us by:

Correspondence:	The Privacy Officer
	Boardroom Pty Limited
	GPO Box 3993
	Sydney NSW 2001
Website:	www.boardroomlimited.com.au; Share Enquiries
Email:	privacyofficer@boardroomlimited.com.au

Telephone: 1300 737 760 Facsimile: 1300 653 459